

## **BMC Software**

BMC Software is an American company specializing in business service management (BSM) software. Headquartered in Houston, Texas, BMC develops, markets and sells software used for multiple functions, including IT service management, data center automation, performance management, visualization life cycle management and cloud computing management.

With a revenue of \$2 Billion, having more than 15000 customers world-wide and employing over 6900 people, BMC is often credited with pioneering the Business Service Management concept as a way to help better align IT operations with business needs.

In March 2015 the Institute for Generative Leadership India commenced a 6-month Generative Leadership Program with the Customer Support Group at BMC. This program ended in September 2015, with the Customer Support Group not only meeting its target for September 2015, but they also exceeded what they had targeted for March 2016.

Here is what Jyotiram Pasupalak, Senior Director: Customer Support Group of BMC Software has to say of his experience of the Institute for Generative Leadership

*“My focus for this training program was to transform the business to deliver results that I committed to. This program has immensely helped my management team who influence the customers, business partners and the team members. I am so amazed to see that the transformation is not only happening in the professional world. My managers share stories with me, and I can see that the way they are carrying themselves in their personal lives has also transformed.*

*I am really impressed the way this program has transformed their lives.  
The results have been skyrocketing right now..:”*